

RANCHO SANTA TERESA NEWS

President's Message

We're inching toward Spring and our Opening Day. Our staff is hard at work checking items off our project list, hiring and training our Summer staff, cleaning the club, and working with the Sea Otters as they plan their 2024 Season.

SUMMER STAFF: First, I'd like to welcome our new 2024 Summer Supervisors - Ben P, Jane P, McKenna V and Kaylin W. They report to Jalen Johnson, Summer Staff Manager. They are all already hard at work, planning the season. We also completed our Lifeguard/Staff interviews last month, and offer letters have been sent to all returning staff and new hires. Rancho is sponsoring a staff Lifeguard Certification class for new Lifeguard certifications and recertifications in mid-March. And, Jalen and the Supervisors are hosting Staff Training & Orientation in late March. There is a lot going on in anticipation of the club opening. We're excited about this year's team and can't wait for you to meet them!

SEA OTTER TRYOUTS - SWIM LESSONS: For those Sea Otters hopefuls who might need help brushing up their skills based on their initial tryout, Rancho will offer private swim lesson sign-ups during Sea Otters tryouts on March 8th and 9th.

GROUP SWIM LESSONS: Group swim lesson registration will open March 1st. Go to our Rancho website under Swim Lessons. For more details about the sessions, dates, prices, and sign-up. [GROUP LESSON REGISTRATION](#)

SEA OTTER NEWS: Sea Otters 2024 Registration closed March 1st. We hope you were able to sign-up for what will be a fun, memorable season. Details about the season can be found on the Sea Otters webpage <https://www.gomotionapp.com/team/recstso/page/home>. See you on the pool deck!

PRIVATE & SEMI-PRIVATE SWIM LESSONS: Private and semi-private swim lessons registration will open March 25th. Details will be posted on the Rancho website and at the pool.

Continued on Page 2

MAIN POOL & ADULT POOL:
Will Open on April 1

SPA & TENNIS COURT HOURS:
Daily 8AM-10PM

LAP SWIM:
Mon-Fri, 5:30AM-7:30AM &
9AM-11AM
Evening Hours-M-THUR, 9PM-10PM

OFFICE HOURS:
Tuesday & Thursday, 10AM-Noon

ONLINE DUES PAYMENTS:
Send your email address to
RSTSRCooffice@gmail.com and
request an online invoice.

KEY FOBs:
Need a key fob? Come in
during pool hours or contact
rstsrcmemberinfo@gmail.com

NEXT BOARD MEETING:
Monday, March 18th • 6pm
Lounge

HALL RENTAL REQUESTS
Go to the Parties-Rentals tab
on the website at
ranchosantateresa.org.



RANCHO SANTA TERESA NEWS

President's Message, cont.

EASTER EGG HUNT: Mark your calendars for our annual Easter Egg Hunt, Saturday, March 30th. More details are on page 4 and on our website.

POOL PARTIES SIGN-UP: Our 2024 season Pool Party sign-up opens March 1st. Go to <https://www.ranchosantateresa.org/parties-rentals> and select "Pool Party Request Form".

RANCHO OPENING DAY: Rancho's opening day is April 1st. We are open April 1st - April 8th for Spring Break week. We are then open Saturdays/Sundays only, through May 26th. Spring Break and April hours (see below) and are published on the website. We open daily, with specific hours, beginning Memorial Day.

FOLLOW US ON FACEBOOK & INSTAGRAM: Facebook (@RanchoST)- be sure to select Rancho Santa Teresa Swim & Racquet Club (Nonprofit Organization), as there are multiple unofficial Rancho Facebook pages. Rancho only maintains this one. Instagram - @rstsrc_official. Our first official Instagram post will be March 30th.

-Stacy

MAIN POOL HOURS FOR 2024:

APRIL 1-7
 MON-SUN 1PM-7PM
APRIL 8-MAY 26
 SAT/SUN 1PM-7PM
MEMORIAL DAY, MAY 27
 12:30PM-7 PM
MAY 28-JUNE 7
 M-F 3:30PM-7:30PM
 SAT/SUN 1PM-7:30PM
JUNE 8-AUGUST 7
 SUN-THUR 12:30PM - 7:30PM
 FRI/SAT 12:30PM- 9PM
JULY 4TH 12:30PM-7PM
 LATE NIGHT SWIM (10PM) TBD
AUG 8-SEPT 2
 M-F 3:30PM-7PM
 SAT/SUN 1PM-7:30PM
LABOR DAY, SEPT. 2
 12:30PM-7:30PM
SEPT 3-SEPT 29
 SAT/SUN 1PM-7PM



RANCHO SANTA TERESA NEWS



SEA OTTERS REGISTRATION IS OPEN THROUGH MARCH 2

2024 Cabana League Schedule

May 11: Time Trials/"Donut Meet"

May 18: ST @ Pinehurst

May 25: ST @ Crossgates

June 1: Almaden @ ST

June 8: ST @ Creekside

June 15: Shadow Brook @ ST

June 22: Bye Week

June 29: Champs hosted by Shadow Brook @ Independence HS

Visit www.stseaotters.com for more details. You can follow us on Facebook, or contact Edie Fischer, chair.stseaotters@gmail.com.

The Santa Teresa Sea Otters are a non-profit organization



For March we are doing a Panda Express night, it's a little different because you will have to order online (you can dine in if you want) or have it delivered.

Here's the link they need to click on:

[Panda Express Fundraiser](#)

RANCHO SANTA TERESA NEWS

JOIN US FOR OUR ANNUAL EASTER EGG HUNT - SATURDAY, MARCH 30TH

BRING YOUR BASKETS AND JOIN US FOR A MORNING OF EGG-HUNTING, COMMUNITY, AND PICTURES WITH THE EASTER BUNNY

9:45am - Line up outside the Rancho main gate

9:55am - Staff will separate the kids into groups, by age. There will be areas designated to hunt by age group:

- Group 1: 5 & under will search for eggs on the upper deck
- Group 2: 6-9 year-olds will hunt for eggs in the basketball, volleyball and grass area
- Group 3: 10 & up will hunt for eggs around the main pool

We'll need all of our egg hunters to listen to instructions and remember, no running during the hunt!

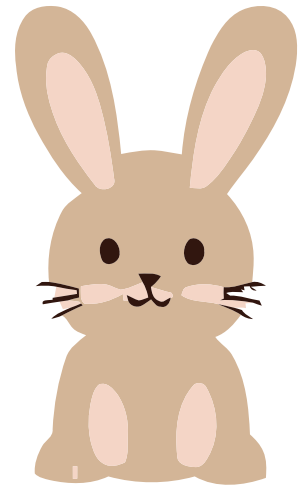
10:00am - Gate will open; Groups walk to their designated areas

10:00-10:30am - Easter Egg Hunt

10:30am-11:15am - Pictures with the Easter Bunny

11:15am - Facility closed & staff clean-up

*We'll have a bin to drop off your empty eggs for recycling



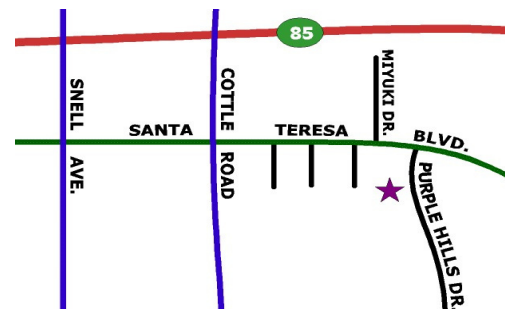
Blossom Valley
BIBLE CHURCH

He is Risen! You're Invited!

- Encouraging & Uplifting Message!
- Child Care Available
- Fun Kids Program
- Complimentary Coffee & Baked Goods

www.BlossomValleyBibleChurch.com

Blossom Valley Bible Church
Invites you to Celebrate Easter at your
Neighborhood Church



Meet at the back gate of Santa Teresa Elementary School entering into Blossom Valley Bible Church lot on Tuesdays after school

RANCHO SANTA TERESA NEWS

Free Weekly Activities

MORNING LAP SWIM

Mon-Fri, 5-7AM & 9-11AM

No lifeguards are on duty. If the pool is covered when you arrive, please re-cover when you leave.

EVENING LAP SWIM

Mon-Thurs, 9PM-10PM

Please email rstsrcmemberinfo@gmail.com for contact name/number for evening lap swim. Evening lap swim requires coordination with SVS, after swim practice.

FRIDAY COFFEE CLUB

Enter through the front entrance of the Hall on Fridays. The fun lasts from approximately 10AM to 12:00PM. We play Dominoes, Mexican Train and a card game called Sequence. If you do not know how to play, we are happy to teach you or you can attend just for the fellowship. Coffee and snacks are available every week.

Monthly Events

POKER NIGHT

Upcoming Date - 3/15

All Members who are 21+ are welcome to join us to play Texas Hold'em in the Lounge at 7PM. Buy-in will be \$20, with an option to buy in one more time for an additional \$20. Bring your own beverage (alcoholic or otherwise) and a snack to share (optional).

GAME NIGHT

Upcoming Date - 3/26

All members who are 18+ are welcome to play games. Some groups may choose to play Bunco and others may choose Mahjong. Bring your favorite drink, light appetizer to share. Some groups (like Bunco) may suggest adding some cash to a winner's pot to share so bring some one, five, and ten dollar bills. For questions, please contact Rupali Solanki at rupali.goyal10@gmail.com or Patty Borg at ptybrg28@hotmail.com.



Aardvark Gardening
 Sustainable Lawn Care & Gardening Services
 Specializing in the Rancho Santa Teresa
 Swim & Racquet Club Neighborhood
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RANCHO SANTA TERESA NEWS

Available Lessons

AQUA FITNESS WITH DARLENE & AMY - MARCH SESSION

Aqua Cardio & Toning Interval Workout For All Ages

Each 60-minute session includes stretching/warm-up, cardio and toning intervals, core training and cool down. Lose weight and tone up with a low-impact workout in a non-judgmental environment. You do not need to know how to swim or to submerge your face, and can wear whatever aquatic clothing is comfortable for you.

Monday, Wednesday, & Friday - 8:30 - 9:30 AM. March - 13 classes - \$156 Members. Partial month or drop-in rates also available. Contact Darlene at 408-420-5916 / dvossbri@gmail.com or Amy at 408-386-9600 or amyraz@comcast.net with questions or to join the class.

TENNIS WITH TOM

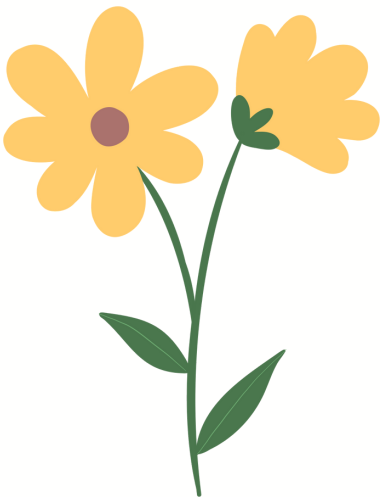
Monday, Wednesday, Thursday 4PM - 8 PM

Lessons from NorCal Tennis Academy - norcaltennisacademy.com

Contact Tom Le: 408-896-5745

MAKE SURE TO RE-COVER THE SPA AFTER USE

Members must put the cover back on the spa if used when the main pool is not open. This helps maintain the water temperature and decrease our heating costs.



BE A WATER WARRIOR!

TRY AN AQUA FITNESS CLASS THIS WINTER.
See more information in the "Available Classes" section of this newsletter.

 **A & D**
AQUATIC FITNESS
Cardio | Toning | Core

Amy Raczkowski | 408-386-9600 | amyraz@comcast.net
Darlene Vossbrinck | 408-420-5916 | dvossbri@gmail.com
AQUATIC EXERCISE ASSOCIATION AND RED CROSS CPR/AED CERTIFIED

RANCHO SANTA TERESA NEWS

FIRST QUARTER DUES ARE NOW PAST DUE

First Quarter dues were due January 1st. THIS IS YOUR DUES NOTICE. We do not mail invoices to save costs. If we have your email on file, reminders will be sent along with the ability to pay your dues online. Dues are now \$132/quarterly or \$528/annually. A \$10 late fee is assessed after the 15th day of the Quarter.

Payment options:

- Check/cash: Mail to RSTSRC, 286 Sorrento Way, San Jose, CA 95119. You can also drop it off at the club mailbox located on the top of the stairs by the front Hall entrance.
- EFT: If you have not received an online invoice, send your email to RSTSRCoffice@gmail.com. You will receive invoice emails that will allow you to pay online. There is no additional fee to you.
- CREDIT/DEBIT: A nominal fee of \$4/qtr, \$12/year is required. Email the office and request credit/debit payment.

KEEP YOUR ACCOUNT INFORMATION CURRENT

It is your responsibility to make sure the office has the correct information on file for your phone numbers and e-mail accounts. Send any updates to rstsrcoffice@gmail.com

Fix Before You List

Planning to Sell Your Rancho Santa Teresa Home?

Get up to \$75,000 interest free to update your home now, sell for more, and pay at closing!

Sell your home for more money and faster with quick and easy, pay at closing home improvements!

Small improvements such as paint, flooring, and landscaping can net you as much as \$100,000 - \$200,000 more on the sale price of your home.

Now you can Fix Before You List, Sell for More, and Pay at Closing!

Call/text Matt Cossell at 408.761.3271 or matt@mattcossellteam.com



MATT COSSELL
— REAL ESTATE SERVICES —

408.761.3271
Matt@MattCossellTeam.com
DRE# 01382971



kw
KELLERWILLIAMS.

RANCHO SANTA TERESA NEWS

It was a fun afternoon at Rancho for the Super Bowl! Even though the 49ers lost, it was great to be with friends and spend time together! Everyone had a blast!
Thanks to all who came to our party!



Attention 1st Graders thru 6th Graders

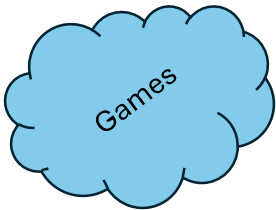


KIDS CLUB

January 23rd to May, 21st 2024

Never too late to join

- KIDS CLUB IS A FREE, AFTER SCHOOL PROGRAM DESIGNED TO TEACH POSITIVE LIFE SKILLS THROUGH GAMES, MUSIC AND CHRISTIAN LEARNING
- THIS IS SPONSORED BY YOUR LOCAL CHURCH, BLOSSOM VALLEY BIBLE CHURCH ON PURPLE HILLS DRIVE
- ALL KIDS CLUB VOLUNTEERS FROM THE CHURCH ARE REQUIRED TO SUBMIT A BACKGROUND CHECK WHICH INCLUDES AN APPLICATION, REFERENCES, AND FINGER PRINTING THROUGH THE DEPARTMENT OF JUSTICE



Scan QR Code to Register

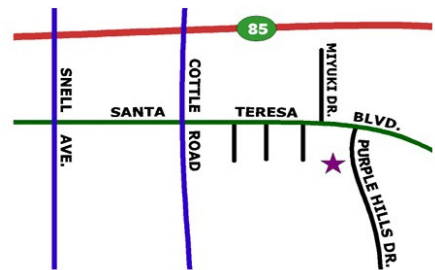
Weekly Prizes



You may sign up online by scanning the QR Code or by coming to Fellowship Hall on Tuesday anytime between 1:45 and 2:00 pm

Questions: Call or text Mike Connolly at (408)595-3280

6147 Purple Hills Drivr, San Jose, CA 95119



Meet at the back gate of Santa Teresa Elementary School entering into Blossom Valley Bible Church lot on Tuesdays after school

RANCHO SANTA TERESA NEWS

RANCHO SANTA TERESA SWIM & RACQUET CLUB Budget vs. Actuals: Budget FY24_P&L - FY24 P&L January 2024

	Total			
	Actual	Budget	over Budget	% of Budget
Income				
Total 4000 Dues and Assessments	\$ 105,798	\$ 106,714	\$ (916)	99.14%
Total 4100 Member Lesson Income	\$ 1,430	\$ 1,380	\$ 50	103.62%
Total 4200 Nonmember Lesson Income	\$ 2,781	\$ 3,030	\$ (249)	91.77%
Total 4300 Member Rental Income	\$ 3,795	\$ 1,780	\$ 2,015	213.20%
Total 4400 Nonmember Rental Income	\$ 1,480	\$ -	\$ 1,480	
Total 4500 Interest on Operating Funds	\$ 1,309	\$ 970	\$ 339	134.97%
Total 4600 Social Event Income	\$ 5	\$ -	\$ 5	
Total 4700 Services Fees & Late Fees Income	\$ 1,022	\$ 922	\$ 100	110.85%
Total 4800 Other Ordinary Income	\$ 40	\$ -	\$ 40	
Total Income	\$ 117,660	\$ 114,796	\$ 2,864	102.49%
Gross Profit	\$ 117,660	\$ 114,796	\$ 2,864	102.49%
Expenses				
Total 5000 Gross Payroll	\$ 6,307	\$ 4,412	\$ 1,895	142.95%
Total 5100 Payroll Related Expenses	\$ 1,454	\$ 503	\$ 951	288.98%
Total 5600 Social Event Expenses	\$ 82	\$ 1,045	\$ (963)	7.84%
Total 6000 Professional Services	\$ 525	\$ 1,464	\$ (939)	35.86%
Total 6100 Other Outside Services	\$ 3,468	\$ 2,437	\$ 1,031	142.29%
Total 6200 Insurance	\$ -	\$ 4,716	\$ (4,716)	0.00%
Total 6300 Bank Fees	\$ 85	\$ 245	\$ (160)	34.53%
Transfer fees	\$ 1,248	\$ 898	\$ 350	138.97%
Total 6500 General Office Expenses	\$ 345	\$ 792	\$ (447)	43.58%
Total 7000 Building and Hall Maintenance	\$ 40,542	\$ 1,064	\$ 39,478	3810.32%
Total 7100 Pool Maintenance	\$ 3,048	\$ 213	\$ 2,835	1430.85%
Total 7200 Utilities	\$ 10,600	\$ 9,048	\$ 1,552	117.16%
Total 7300 Reserve Funding	\$ 9,850	\$ 9,850	\$ -	100.00%
Total Expenses	\$ 77,552	\$ 36,687	\$ 40,865	211.39%
Net Operating Income	\$ 40,108	\$ 78,109	\$ (38,002)	51.35%
Other Income				
Total 9000 Reserve Fund Income	\$ 2,347	\$ -	\$ 2,347	
Total Other Income	\$ 2,347	\$ -	\$ 2,347	
Other Expenses				
Total 9500 Reserve Fund Expenditures	\$ 273	\$ -	\$ 273	
Total Other Expenses	\$ 273	\$ -	\$ 273	
Net Other Income	\$ 2,074	\$ -	\$ 2,074	
Net Income	\$ 42,181	\$ 78,109	\$ (35,928)	54.00%



Laurie & Michelle

The Hansen Home Team
 5609 Silver Creek Valley Road
 San Jose, CA 95138
 (408) 218-6222
 lhansen@interorealestate.com
 http://www.lauriehansen.com
 CA BRE #00757662



The Real Estate Report

Prices and Sales Rise to Start the Year

The median sales price for single-family, re-sale homes was up 12.1% compared to last year.

The average sales price for single-family, re-sale homes was up 7.6% year-over-year.

Sales of single-family, re-sale homes were up 19.8%, year-over-year, in January. There were 314 homes sold in Santa Clara County last month. The monthly average since 2000 is 987.

The sales price to list price ratio rose from 103.1% to 103.4%.

Pending sales were down 58.6% year-over-year.

Inventory of single-family, re-sale homes was down for the tenth month in a row. It fell 40.2% compared to last year. As of February 5th, there were 319 homes for sale in Santa Clara County. The average since January 2000 is 2,703.

Days of Inventory, or how long it would take to sell all homes listed for sale at the current

rate of sales, rose from 19 days to 30 days. The average since 2003 is 89.

It took twenty-four days to sell a home last month. That is the time from when a home is listed for sale to when it goes into contract.

The median sales price for condos was up 8.2% compared to last January. The average sales price gained 2.4% year-over-year.

Condo sales were up 19.1% year-over-year. There were 131 condos sold in January.

The sales price to list price ratio rose from 100.5% to 101.1%.

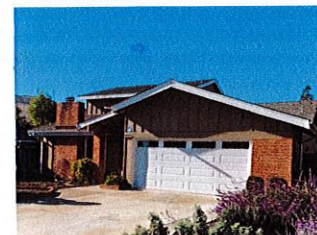
Condo inventory was down 21.9% compared to last January.

As of February 5th, there were 193 condos for sale in Santa Clara County. The average since January 2000 is 757.

Days of inventory rose from twenty-five to forty-four.

It took an average of thirty-seven days to sell a condo last month.

If you are planning on selling your property, call me for a free comparative market analysis.



6585 Prague Court, San Jose 95119

Class: Res. Single Family
 Beds: 4
 Baths (F/P): 2 (2/0)
 SqFt: 1,791 SqFt (Tax)
 Lot Size: 6,098 SqFt

List Price: \$1,350,000

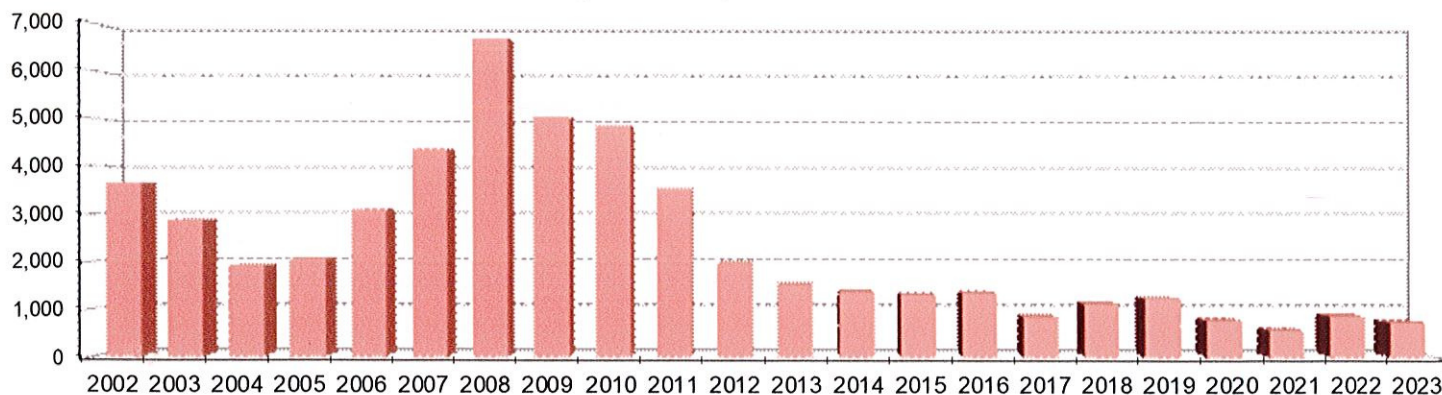
VISIT

<https://lauriehansen.rereport.com>

Search for recent sales & listings in your neighborhood, or in the neighborhood where you are considering buying.

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Santa Clara County
 Average Active Listings SFR YTD



THE REAL ESTATE REPORT

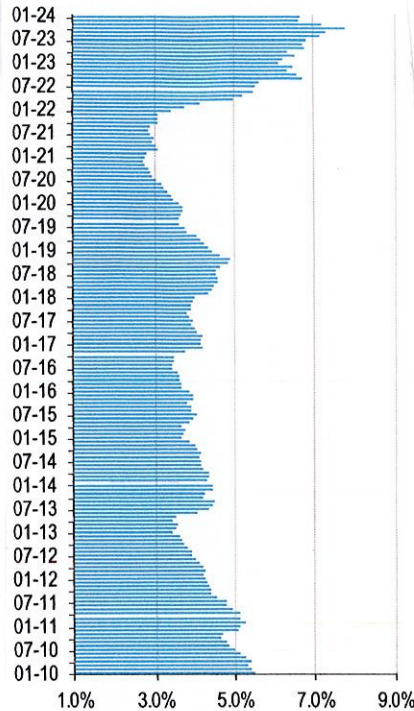
Santa Clara County



Laurie & Michelle

The Hansen Home Team
5609 Silver Creek Valley Road
San Jose, CA 95138

30-Year Fixed Mortgage Rates



(Continued from page 2)

tween 6.6% and 6.7% over the last seven weeks.

Based purely on where the yield on the influential 10-year Treasury ended Friday -- that is, back to about where it was before the Fed meeting -- it looks as though that mortgage rates may have just a little space to retreat next week. Compared to this week, the economic data calendar is sparse, giving investors some time to ponder the present and future of the economy and path of monetary policy. We think that the average rate for a conforming 30-year FRM as reported by Freddie Mac will retreat by perhaps three basis points or so by the time next Thursday comes along. Should this decline come, it would put the most popular mortgage rate back at about nine-month lows, not a bad start for the upcoming spring homebuying season.

Residential Summary

Res. Single Fam

ACTIVE	Address	City	Bd	Ba	DOM	SqFt	\$/SqFt	Lot (SF)	List Price	Age	
M	6585 Prague Court	San Jose	4	2 0		1,791	\$753.77	6,098 (sf)	\$1,350,000	50	
ACTIVE											
# Listings:	1	AVG VALUES:				1,791	\$753.77	6,098 (sf)	\$1,350,000	50	
PENDING											
Address	City	Bd	Ba	DOM	SqFt	\$/SqFt	Lot (SF)	List Price	Age		
6314 Purple Hills Drive	San Jose	4	2 1	7	2,124	\$776.37	6,443 (sf)	\$1,649,000	52		
322 Curie Drive	San Jose	4	2 0	15	1,400	\$1,070.00	6,534 (sf)	\$1,498,000	55		
6426 Samar Drive	San Jose	3	2 0	6	1,694	\$855.37	5,663 (sf)	\$1,449,000	54		
259 Los Palmos Way	San Jose	4	2 0	7	1,516	\$915.57	6,000 (sf)	\$1,388,000	54		
PENDING											
# Listings:	4	AVG VALUES:				9	\$904.33	6,160 (sf)	\$1,496,000	54	
SOLD											
Address	City	Bd	Ba	DOM	SqFt	\$/SqFt	Lot (SF)	List Price	Age	Sale Price	CC
6314 Camino Verde Drive	San Jose	4	2 1	15	2,124	\$837.10	6,000 (sf)	\$1,499,888	52	\$1,778,000	02/12
445 Beckham Drive	San Jose	3	2 0	6	1,400	\$1,114.29	6,098 (sf)	\$1,550,000	49	\$1,560,006	02/15
257 Los Palmos Way	San Jose	4	2 0	15	1,516	\$996.38	5,663 (sf)	\$1,425,000	54	\$1,510,507	02/12
6580 Pemba Drive	San Jose	4	2 0	0	1,601	\$846.50	5,662 (sf)	\$1,355,243	54	\$1,355,243	01/30
SOLD											
# Listings:	4	AVG VALUES:				9	\$948.57	5,856 (sf)	\$1,457,533	52	\$1,550,939
# Listings Total:	9	AVG VALUES FOR ALL:				9	\$907.26	6,018 (sf)	\$1,462,681	53	\$1,550,939

Quick Statistics (9 Listings Total)

	Min	Max	Median
List Price	\$1,350,000	\$1,649,000	\$1,449,000
Sale Price	\$1,355,243	\$1,778,000	\$1,535,257

Trends at a Glance

(Single-family Homes)

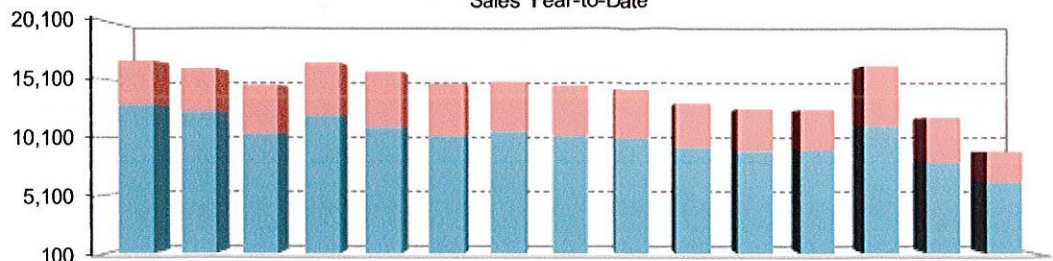
	Jan 24	Month %	Dec 23	Year %	Jan 23
Median Price:	\$1,714,440	-1.2%	\$1,736,000	12.1%	\$1,529,000
Average Price:	\$2,080,330	4.4%	\$1,991,790	7.6%	\$1,932,710
Home Sales:	314	-22.7%	406	19.8%	262
Pending Sales:	360	8.4%	332	-58.6%	869
Active Listings:	319	22.7%	260	-40.2%	533
Sale/List Price Ratio:	103.4%	0.3%	103.1%	4.6%	98.9%
Days on Market:	24	3.3%	23	-31.1%	34
Days of Inventory:	30	58.6%	19	-50.1%	61

(Condominiums)

	Jan 24	Month %	Dec 23	Year %	Jan 23
Median Price:	\$920,000	5.7%	\$870,000	8.2%	\$850,000
Average Price:	\$974,135	0.9%	\$965,540	2.4%	\$951,015
Home Sales:	131	-28.8%	184	19.1%	110
Pending Sales:	201	48.9%	135	-36.2%	315
Active Listings:	193	24.5%	155	-21.9%	247
Sale/List Price Ratio:	101.1%	0.6%	100.5%	1.7%	99.4%
Days on Market:	37	19.1%	31	9.7%	33
Days of Inventory:	44	74.9%	25	-34.4%	67

Santa Clara County

Sales Year-to-Date



	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Condos	3,767	3,691	4,149	4,517	4,754	4,491	4,272	4,309	4,142	3,713	3,551	3,472	5,206	3,818	2,601
SFR	12,930	12,313	10,454	11,990	10,981	10,248	10,633	10,235	10,068	9,287	8,957	9,006	11,056	7,992	6,251

Rancho Santa Teresa

Find Out How Much Your Rancho Santa Teresa Home Is Worth

If you're going to sell your Rancho Santa Teresa home in the next 6-12 months, what you do right now to prepare for the sale could make a difference of thousands of dollars. Now you can get a FREE evaluation of your home's value and tips on how to prepare your home for sale.

On RanchoSantaTeresaHomeValue.com, you will:

- Find out how much your home is worth compared to other homes in today's market.
- Get a FREE list of homes for sale and sold in your neighborhood in the last 6 months so you have a good idea of what's been selling in your area.
- Plus, find out how to get a FREE report on which fix-ups will get you the best return on your investment as you prepare your home for sale.



MATT COSSELL
REAL ESTATE SERVICES

408.761.3271
matt@mattcossellteam.com
RanchoSantaTeresaHomeValue.com
Realtor® | DRE# 01382971

kw BAY AREA
ESTATES
KELLERWILLIAMS

Visit
RanchoSantaTeresaHomeValue.com
and enter your property address

